

State of Connecticut - Office Specialty Contract # 15PSX0041

Schedule A - Drop Ship to Dock / No installation

Schedule B - Prevailing Wage Required - Incorporates Rates Into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required / Installation Included in Discount

			NEW Dealer Discounts		
Discount Level	Sub Category	Discount % - to State of CT	New % Discount to Dealer	New Dealer Gross Profit %	
Tier 1 Discount \$1-24,999 List Schedule A Drop Ship	Metal Desks	60	64	10	
	Executive Wood Office Suites	56	64	18.182	
	Metal Bookcases	56	64	18.182	
	Metal Storage Cabinets	56	64	18.182	
	Metal Vertical Files	56	64	18.182	
	Metal Lateral Files	60	64	10	
	Schedule B	Metal Desks	56	64	18.182
		Executive Wood Office Suites	51	64	26.531
		Metal Bookcases	51	64	26.531
		Metal Storage Cabinets	51	64	26.531
Metal Vertical Files		51	64	26.531	
Schedule C	Metal Lateral Files	56	64	18.182	
	Metal Desks	58	64	14.286	
	Executive Wood Office Suites	54	64	21.739	
	Metal Bookcases	54	64	21.739	
	Metal Storage Cabinets	54	64	21.739	
Tier 2 Discount \$25,000 - \$99,000 List Schedule A Drop Ship	Metal Vertical Files	54	64	21.739	
	Metal Lateral Files	58	64	14.286	
	Metal Desks	60	64	10	

Schedule B	Executive Wood Office Suites	56	64	18.182
	Metal Bookcases	56	64	18.182
	Metal Storage Cabinets	56	64	18.182
	Metal Vertical Files	56	64	18.182
	Metal Lateral Files	60	64	10
	Metal Desks	56	64	18.182
Schedule C	Executive Wood Office Suites	51	64	26.531
	Metal Bookcases	51	64	26.531
	Metal Storage Cabinets	51	64	26.531
	Metal Vertical Files	51	64	26.531
	Metal Lateral Files	56	64	18.182
	Metal Desks	58	64	14.286
	Executive Wood Office Suites	54	64	21.739
	Metal Bookcases	54	64	21.739
	Metal Storage Cabinets	54	64	21.739
	Metal Vertical Files	54	64	21.739
	Metal Lateral Files	58	64	14.2886

Tier 3 Discount					
\$100,000 - \$249,999 List					
Schedule A Drop Ship	Metal Desks	63	67.5	12.162	
	Executive Wood Office Suites	59	67.5	20.732	
	Metal Bookcases	59	67.5	20.732	
	Metal Storage Cabinets	59	67.5	20.732	
	Metal Vertical Files	59	67.5	20.732	
	Metal Lateral Files	63	67.5	12.162	
	Schedule B	Metal Desks	59	67.5	20.732
		Executive Wood Office Suites	54	67.5	29.348
		Metal Bookcases	54	67.5	29.348
		Metal Storage Cabinets	54	67.5	29.348
Metal Vertical Files		54	67.5	29.348	
Schedule C	Metal Lateral Files	59	67.5	20.732	
	Metal Desks	61	67.5	16.667	
	Executive Wood Office Suites	57	67.5	24.419	

Metal Bookcases	57	67.5	24.419
Metal Storage Cabinets	57	67.5	24.419
Metal Vertical Files	57	67.5	24.419
Metal Lateral Files	61	67.5	16.667

Tier 4 Discount				
\$100,000 - \$399,999 List				
Schedule A Drop Ship	Metal Desks	63	69	16.216
	Executive Wood Office Suites	59	69	24.39
	Metal Bookcases	59	69	24.39
	Metal Storage Cabinets	59	69	24.39
	Metal Vertical Files	59	69	24.39
	Metal Lateral Files	63	69	16.216
Schedule B	Metal Desks	59	69	24.39
	Executive Wood Office Suites	54	69	32.609
	Metal Bookcases	54	69	32.609
	Metal Storage Cabinets	54	69	32.609
	Metal Vertical Files	54	69	32.609
	Metal Lateral Files	59	69	24.39
Schedule C	Metal Desks	61	69	20.513
	Executive Wood Office Suites	57	69	27.907
	Metal Bookcases	57	69	27.907
	Metal Storage Cabinets	57	69	27.907
	Metal Vertical Files	57	69	27.907
	Metal Lateral Files	61	69	20.513
Tier 5 Discount				
\$400,000+ List				
Schedule A Drop Ship	Metal Desks	63	69	16.216
	Executive Wood Office Suites	59	69	24.39
	Metal Bookcases	59	69	24.39
	Metal Storage Cabinets	59	69	24.39
	Metal Vertical Files	59	69	24.39
	Metal Lateral Files	63	69	16.216
Schedule B	Metal Desks	59	69	26.829
	Executive Wood Office Suites	54	69	32.609
	Metal Bookcases	54	69	32.609
	Metal Storage Cabinets	54	69	32.609
	Metal Vertical Files	54	69	32.609
	Metal Lateral Files	59	69	26.829

Schedule C	Metal Desks	61	69	20.513
	Executive Wood Office Suites	57	69	27.907
	Metal Bookcases	57	69	27.907
	Metal Storage Cabinets	57	69	27.907
	Metal Vertical Files	57	69	27.907
	Metal Lateral Files	61	69	20.513

